

## **STM State of the School** 2023–2024 Budget Review

March 29, 2023

ST. THOMAS MORE PARISH SCHOOL

Living the Real Presence of Christ



### St. Thomas More School Commission

Elizabeth Glaze, Principal

Fr. Stephen Okumu, Pastor

### **THIRD YEAR**

Vickie Jarmon (President) Jacqueline Meucci Angela Vu

#### **FINANCE COMMITTEE**

Sharon Gever Vickie Jarmon (Chair) Jackie Meucci

### **SECOND YEAR**

Jon Lantoria

John Miketinas

John Assaker **Bridget Azel** Maria Houser (VP)

Elizabeth Glaze (Principal)

**THIRD YEAR** 

JP Diener Nick Golla Tony Pehanich Sharon Gever (alternate)





### **Agenda**



- ★ Process Overview
- **★ Planning Objectives**
- **★ 5 Year Plan Commitments**
- **★ Major Budget Adjustments**
- **★** Income and Expense Summaries
- **★ Tuition, Fees, Contract Terms & Conditions**
- **★ School & Pre-School Tuition Comparisons**
- **★ Tuition History Trends**
- ★ Major Revenue Tuition Effects
- **★** Tuition Assistance and Incentive
- ★ Next Steps
- Questions & Answers
- **★ Closing Remarks**

### **School Budget Planning Process**



#### **Decisions & Commitments**

- **☑** 5 Year Plan
- **☑** Accreditation Actions
- **☑** Continuing Agreements
- **☑** Planning Objectives

#### **Forecast Expenses**

#### **☑** Salaries

Personnel Changes
Salary Scale Adjustments
Education/Experience
Staff Increases Determined

- **☑** Benefits (estimates)
- **☑** Other Expenses

Supplies
Program Expenses
Operations & Maintenance
Contracted Services
Utilities
Assessments/Contributions

### FEBRUARY

#### **Approvals & Reviews**

- **☑** Finance Committee (2/26)
- ☑ Parish/School Review (2/26)
- ☑ School Commission (3/2)
- ☑ Principal Approval (3/2)
- ☑ Pastor Approval (3/2)

#### **Non-Tuition Income**

**DECEMBER - FEBRUARY** 

#### **☑** Parish Investment

Parish/School Investment Agreement

- Major Fundraisers
  Chair Review / Agreement
- Parents Club

  Review / Agree with Officers
- Fund Raising Commitments

  School Fees

Books and Registration
Middle School Fees
Self-sustaining activities

#### **MARCH 29**

#### **Parents Meeting**

#### □ Parents Meeting

Present Budget Overview
Review Tuition Rates
Identify Program Changes
Questions & Answers
Registration Packets
Candy Throwin'
Publish Tuition / Contracts

- □ Parish Finance Review
- □ Pastoral Council Review

#### **Tuition Rates**

#### **☑** Enrollment Forecast

Moving Up Kindergarten New Students / Families Extended-Day Enrollment

- Benefits
  Confirm Changes
- Multi-Child Family Adjust
  Non-Parish Tuition
  Other Parish Investment

#### **Final Adjustments**

### **☑** Expenses / Income

Reality Check Previous Performance

- ✓ Program OptionsModify Program ChoicesAdjust Program Needs
- Tuition Rate Review

  Enrollment Figures

  Risk Mitigations

  Other contributions

#### **JUNE 30**

#### **Set Budget Baseline**

- Budget to Bookkeeper
- Monitor/Track Budget
- Perform to Plan

### **Budget Planning Objectives**



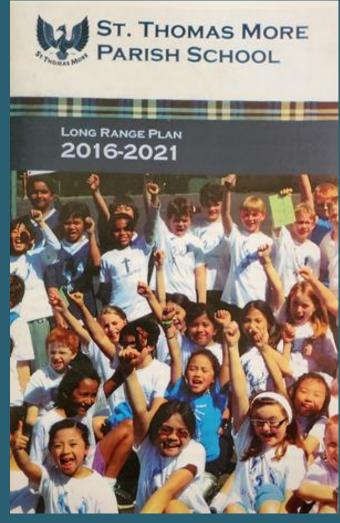
- **\*** Attract and Retain the Best Teachers
- **\*** Grow Enrollment
- \* Enhance Program and Curriculum
- **\*** Keep Tuition Affordable
- **\*** Accomplish Long Range Plan Goals
- **\*** Plan for Priority Improvements
- **\* Implement Accreditation Goals**
- Support the Parish Community
- Return to Normalcy for Students and Community



### **Five Year Plan Commitments**



- \* Funding provided to ensure Campus & Facilities operations, maintenance, and safety of students, families, faculty, staff, and visitors.
- \* An affordable Catholic education is a **Finance** tenant of the long-range plan and of the school's long standing budget planning process. Next year, the Pre-School budget is combined with K-8 into a single school budget. Awareness, refinement, and clarification of financial processes and agreements will continue.
- \* Continuing commitment to competitive compensation and retention of our Faculty and Staff, STM salary scales remain based on Edmonds School District schedules. Staff, support, and administration rates are similarly addressed and are consistent with Archdiocese guidelines. Teacher aides, school counselor, remediation, and MSL resources continue to be provided.
- \* Operating budget provides for support of the Academic, Catholic Identity, and Community Engagement programs and activities. This includes labor and materials along with funding for the development office and coordinator.
- \* Continued Technology provisions include maintenance and operations of the computing infrastructure, access availability, security protections, and systems support. Applications and tools are provided that support the curriculum, instruction, administration, management, and parent-teacher communication.



### **Major Program & Budget Adjustments**



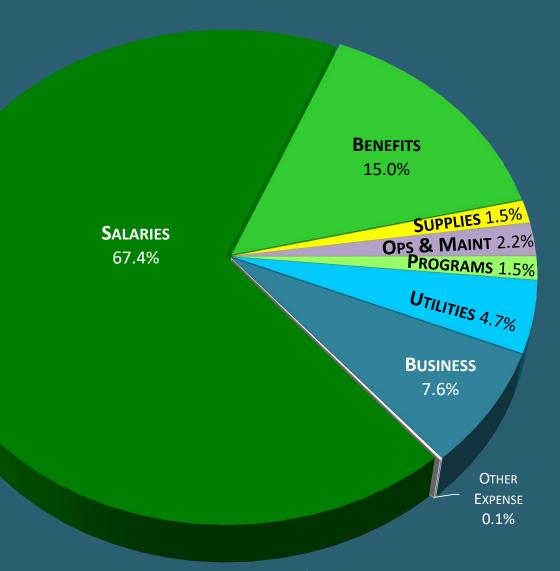
- \* K-8 Forecast based on Current Enrollment with Modest Growth
- \* Extended-Care Participation based on Current Participation
- \* Added a Full-Day PreSchool Options for 4 Year Olds
- Choir Program Reinitiated
- Band Program Dependent on Interest & Affordability
- \* Major Fund Raisers & Family Fund Raising Changes
- \* Income from Grant and Restricted Accounts
- Endowment Withdrawal within Archdiocese Guidelines



### **Expense Summary**



- Employee Salaries & Rates Increased
- \* Total Benefits Decreased
  - \* Employment Driven
  - ★ Medical Premium Reductions
- **\*** Significant Utilities Increase
- **\* Minor Decreases in Other Categories** 
  - \* Supplies, Operations & Maintenance, Programs, Business, Other Expenses
    - Enrollment & Employment Driven Expenses
    - Contracts Reduced: Copiers, Internet, Software
    - PreSchool, Auction, Incentive Expenses Removed



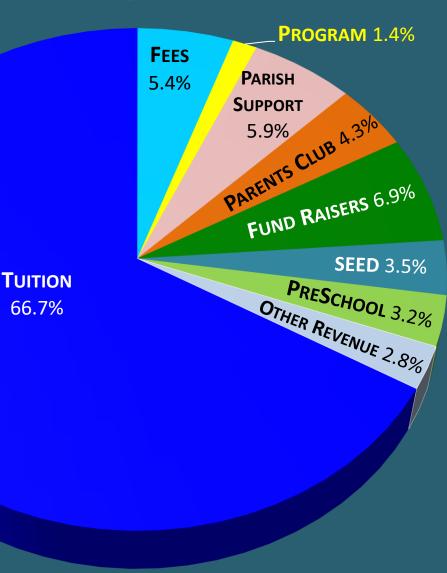
**Total Expenses: \$1,819,304** 

### **Revenue Sources / Summary**

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- \*Enrollment Forecast: 163 Students (-22), 118 Families (-13)
- \*K-8 Tuition Revenue (Enrollment Driven)
- \*Fees Revenue Increased (Enrollment & Changes)
- \*Parish Support Slight Increase
- \*Parents Club Commitment Increase
- \*Major Fundraising Estimate Increase
- **\*Endowment Withdrawal Decrease**
- \*Pre-School & Extended-Care Income
- **\*Social Emotional Learning Program Support**
- **\*** Operations Grant



**Total Revenue: \$1,819,304** 

### 2023-2024 Tuition, Rates, and Fees



STUDENTS	2022-2023	2023-2024 TUITION		CHANGE	
per Family	TUITION	ANNUAL	MONTHLY	ANNUAL	MONTHLY
1	<sup>\$</sup> 7,480	\$ <mark>8,040</mark>	\$ 304	<sup>\$</sup> 560	<sup>\$</sup> 56
2	<sup>\$</sup> <b>13,090</b>	<sup>\$</sup> 14,070	\$ <b>1,407</b>	\$980	\$ 98
3	<sup>\$</sup> 16,830	<sup>\$</sup> 18,090	\$ <b>1,30</b> 9	<sup>\$</sup> 1,260	\$ <b>126</b>
NP	<sup>\$</sup> 10,290	\$10,710	\$1,071	\$420	\$42

K-8 FEES	2022-23	2023-24
Registration (family)	<sup>\$</sup> 200	<sup>\$</sup> 225
Books (student)	<sup>\$</sup> 125	<sup>\$</sup> 125
Middle School (6-8 students)	<sup>\$</sup> 125	<sup>\$</sup> 125
Technology (family)	<sup>\$</sup> 225	<sup>\$</sup> 225
MSL (per student-month)	<sup>\$</sup> 200	<sup>\$</sup> 200

PRE-SCHOOL CLASSES		2022-23 TUITION	2023-24 Tuition		Change	
			ANNUAL	MONTHLY	ANNUAL	MONTHLY
SIBLING FAMILY	PS-3H	<sup>\$</sup> 2,640	<sup>\$</sup> 2,850	\$ <mark>285</mark>	\$ <b>21</b> 0	\$ <u>21</u>
	PS-4H	<sup>\$</sup> 5,720	\$ 6,260	\$ <mark>626</mark>	\$ 540	\$54
	PS-4F		\$ <mark>9,270</mark>	\$9 <mark>2</mark> 7		
NEW FAMILY	PS-3H	<sup>\$</sup> 2,750	<sup>\$</sup> 2,970	\$ <mark>297</mark>	\$ 220	\$ <mark>22</mark>
	PS-4H	<sup>\$</sup> 5,950	\$ 6,510	\$65 <u>1</u>	<sup>\$</sup> 560	<sup>\$</sup> 56
	PS-4F		<sup>\$</sup> 9,540	\$ <mark>964</mark>		

PRE-SCHOOL FEES	2022-23	2023-24
Registration (sibling family)	<sup>\$</sup> 50	<sup>\$</sup> 50
Registration (new family)	<sup>\$</sup> 150	<sup>\$</sup> <b>150</b>
Curriculum (student)	<sup>\$</sup> 100	<sup>\$</sup> 100

EXTENDED-DAY FEES	2022-23	2023-24
Registration (family)	<sup>\$</sup> 50	<sup>\$</sup> 50
Supplies (student)	<sup>\$</sup> 25	<sup>\$</sup> 25
<b>Hourly Rate</b>	\$8.00	\$10.00

Band Program could be offered based on student interest and affordability. Fees will be established to ensure program self-sufficiency.

### Contract Terms & Conditions (1 of 2)



### **Parish Tuition Rate Eligibility**

- \* Registration Card on file with St. Thomas More Parish
- \* Regular participation at Sunday and other Parish liturgies
- \* Participate in Parish Stewardship Program through regular, \* reasonable financial support; Commitment Card on file
- \* Other Parish Support equivalent to that of STM students
- \* Failure to meet this criteria will result in the tuition rate being changed to Non-Parishioner rate.

### Payment Schedule (K-8 & PreSchool)

- \* FACTS Management System for all payments
- \* Registration Fee due APRIL 5, 2023, other fees due as appropriate and scheduled in FACTS
- \* Registration and 1st month's tuition are non-refundable
- \* Tuition due on dates selected in FACTS (5<sup>th</sup> or 20<sup>th</sup>)
- \* Late fee \$30 assessed 5 days after due date unless prior arrangements made with Principal
- \* Insufficient Funds (NSF) check fees billed by both the bank and FACTS will be charged to the family.

### **Fund Raising Commitment**

- Families will solicit or donate Auction items worth \$250 or more OR contribute \$250 cash to the Auction.
- \* If procured item sells for less than \$250, the difference will be assessed to the donating family.
- Donations not received by the procurement due date will result in a \$75 late fee.
- Families will participate in the Family Fundraising Contribution Program
- \* Have read and signed the Family Fundraising Agreement
- Agrees to meet the minimum fundraising obligation of \$700.
- \* Families on the Non-Parishioner tuition rates for the school year are exempt from the Family Fundraising obligation.

### **Financial Assistance**

- \* Fulcrum Foundation notifications have been mailed
- \* Fr. Renggli Scholarship program provides financial aid
- ★ Private and Confidential discussions with the Principal

### **Contract Terms & Conditions** (2 of 2)

### **Volunteer Hours (K-8)**

- \* Each family will contribute 20 hours (per parent) of time to the school between June 1, 2023 and May 31, 2024.
- \* A minimum of 4 hours must be contributed directly to the Auction
- \* If unable to meet this obligation, \$30 will be billed for the hours not served.
- \* Contact the office if there are any questions about this requirement.

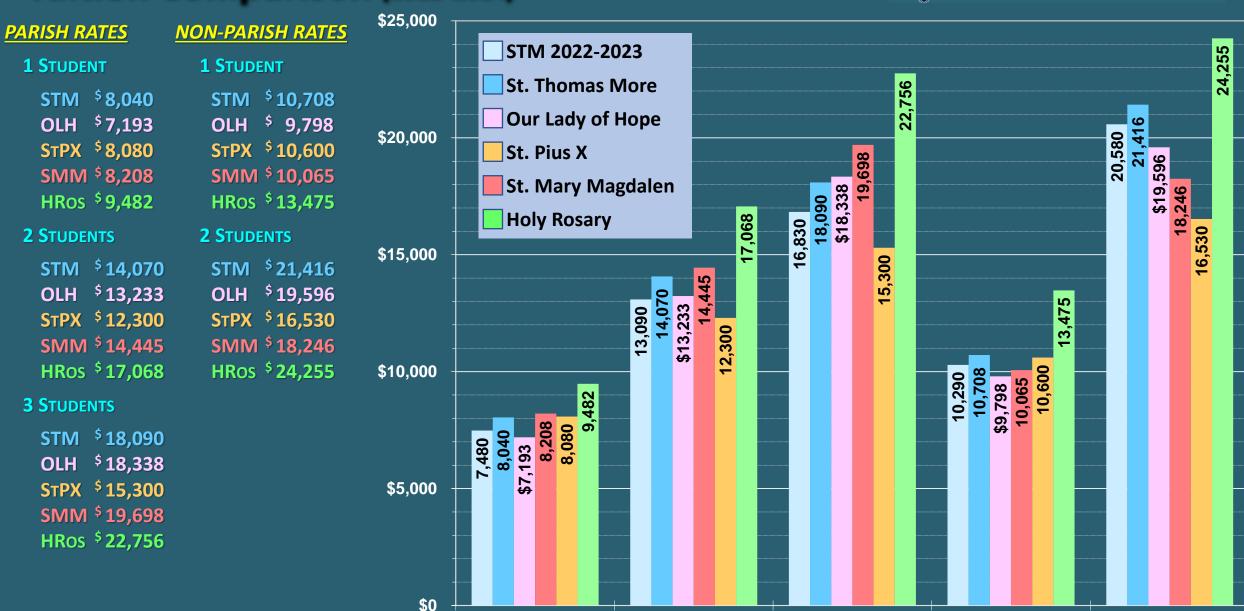
### **Referral Incentive**

- \* A returning STM K-8 family can refer new families not already known to the school.
- \* If the new family enrolls and attends STM for the entire 2023-2024 school year:
  - the referring family will have \$804 waived from their tuition payment in June 2023, and
  - the new family will have \$804 waived from their June tuition payment



### **Tuition Comparison** (2023-2024)





**P2** 

**P3** 

**Tuition Category (Children)** 

NP1

NP<sub>2</sub>

### **Major Revenue Effects on Tuition**





### **2023-2024 BUDGET ENROLLMENT**

Families: 118 Students: 163

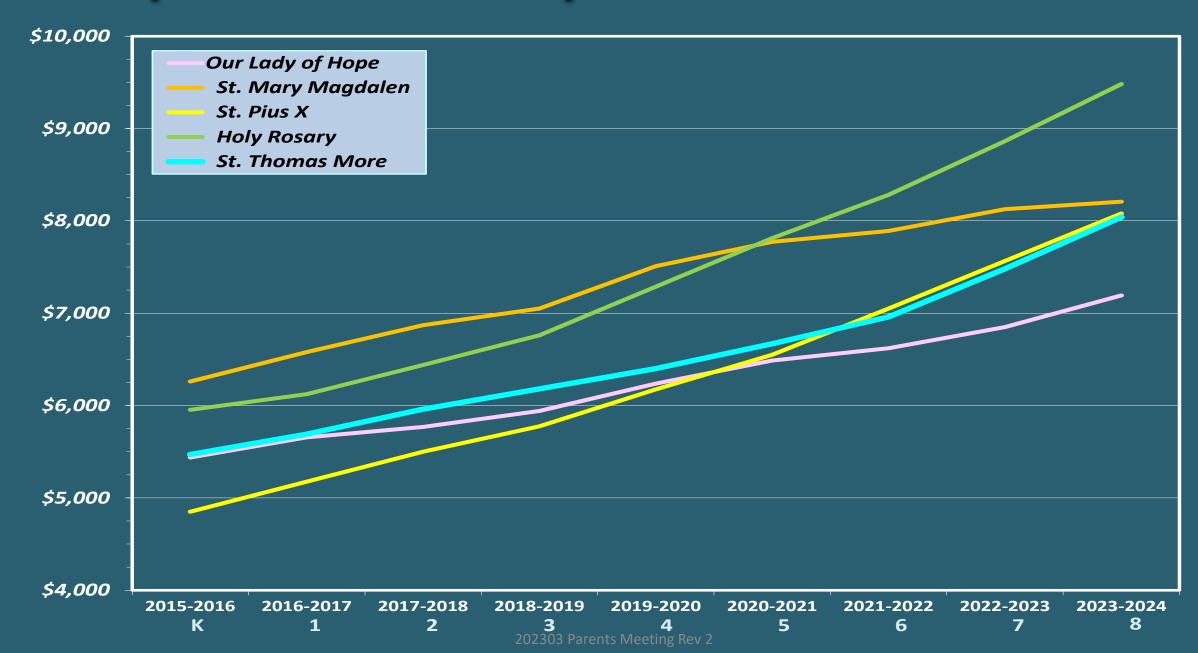
### **ENROLLMENT EFFECTS**

Families	119	120	121
Students	164	165	166
Parish 1	- <sup>\$</sup> 60	- <sup>\$</sup> 120	- <sup>\$</sup> 180
Parish 2	- <sup>\$</sup> 110	- <sup>\$</sup> 210	-\$310
Parish 3	- <sup>\$</sup> 130	- <sup>\$</sup> 260	- <sup>\$</sup> 390
Non-Parish	- <sup>\$</sup> 66	- <sup>\$</sup> 130	- <sup>\$</sup> 194



### **Deanery Schools Tuition History**





### **Next Steps**



- Pastoral Council and Parish Finance Council Reviews
- March June Adjustments
- Submit Budget to Parish Bookkeeper (June)
- School Administration Operate and Manage to Budget
  - Maintaining the balance with school priorities and financial reality
  - Support accreditation and five year plan goals
    - Continue to improve instructional strategies and resources
    - Increase opportunities for support of individual students
- \* Explore future expansion of academic and school services
- Recruit new students and families
- Continue collaboration as a Parish ministry

# **Questions and Answers**



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